

Value Creation Story

Toho Holdings conducts business activities based on the corporate slogan, "Total commitment to good health."
By using our group's unique management resources as a source of value creation to contribute to the health and medical care of people around the world, Toho Holdings aims to increase its corporate value and establish its corporate brand over the medium to long term through sustainable growth.

External Environment

Social environment

- Declining birthrate, aging population
- Shrinking workforce
- Promotion of work style reform
- Advances in digital technology
- Climate change
- Occurrence of natural disasters
- Occurrence of a pandemic
- Heightened geopolitical risk

Business environment

- Controlling social security expenditures
- Annual drug price revision
- Establishment of community-based integrated care systems
- Category change in pharmaceuticals
- Diversification of modalities
- Promotion of medical DX
- Promotion of home health care
- Insufficient supply of drugs, mainly generic drugs

Input



Human capital

- Maximize the value of human capital
Number of employees **10,036**



Financial capital

- Sound financial position
Net assets **242,916 million yen**



Logistics and manufacturing capital

- Strong business infrastructure and stable supply of pharmaceuticals
Number of pharmaceutical wholesale sites **215**
Number of distribution centers **10**
Number of dispensing pharmacy stores **759**



Intellectual capital

- Customer support system supporting clients and patients
Number of lineups **More than 20**
- Highly functional logistics system, Utilization of robots
Robot picking rate in TBC DynaBASE **95%**
Shipping accuracy **99.99999%**
- Voice recognition technology
Voice recognition rate of ENIFvoice **95%**



Social capital

- Strong partnership
Number of trading manufacturers **1,100**
Number of business customers **110,000**
Members of the Kyoso Mirai Group in Pharmacy **companies 7,500 stores 21,000**

Value-added Business Model

Pharmaceutical wholesaling business

- Establishment of more stable supply through highly functional logistics
- Further strengthening of BCP
- Specialty products, Full service

Dispensing pharmacy business

Pharmaceutical manufacturing and sales business

Other peripheral businesses

New business
Health, pre-symptomatic disease, and prevention of disease

- Improvement of customer support business
- Promotion of home health care
- Using DX to improve productivity and create added value
- Maximizing group synergy



Medium-term Management Plan 2023-2025
"Create the Next Generation"

Business transformation

Improvement of capital efficiency and enhancement of shareholder returns



Investment for growth and improvement of profitability

Sustainability management

MATERIALITY (Important issues)

- Promotion of decarbonization
- Consideration of biodiversity
- Reduction of waste
- Stable supply of pharmaceuticals and support for BCP
- Improvement of quality, safety and efficiency
- Solve issues related to access to medical care
- Maximize the value of human capital
- Human rights
- Coexistence with society
- Strengthening risk management
- Establishment of a transparent governance system

What We Aim to Be

Business infrastructure for stable supply of pharmaceuticals

Regional healthcare design

Mission Statement

We shall live in harmony with society and our customers; together, we shall create new values through the provision of original service; and we shall contribute to the medical care and well-being of people around the world.

Universal medical access

Group Slogan

Total commitment to good health

Our SDGs Marks

